

## "not on every backseat"



Kathrin Hahnekamp

Marlies Kerstin Auchet Holzer Pia **Pemmer** 





Source: youtube.com



## We are aware of the problem, but we don't relate to it.



## Surrounded by reports, but we still don't feel informed.



environmental virgins become environmental deniers



## Our aim was to include the missing personal touch.



We want to tell the environmental virgins about the birds and the bees, and the cars and the trees!



Challenge Motivate young people to choose their new cars wisely and select those from an environmental point of view.

## We don't sell cars, we change minds.





ad



## Main Goal

proclaim our website and arouse the target group's curiosity → increase awareness regarding environmentally friendly cars



### cause a rethinking

not criticize, but clarify

demonstrate opportunities, instead of speaking out bans

Our stories should leave a mark.

It just feels better driving around in a less polluting car, instead of a 20 year old environmental killer.



Key message "It is important that I choose my (new) car sensibly."



## Insight

"When I choose a partner, I pay attention that s/he is a perfect match and how s/he behaves in my environment.

When it comes to choosing a car, I should actually use the same criteria."



## Tonality humurous + serious

## We don't want to make fun of it.



"good friend strategy" You would rather listen to a good friend than to a stranger.



## Our campaign is personal and believable.



## Creative Execution





TV-Spot "Bernhard"



## Idea Young people talk about their first love car.





TV-Spot "Anja"





## TV-Spot "Carmen"

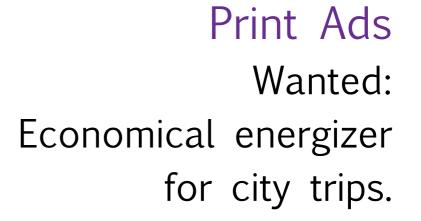




## Radio-Spot "Marco" 30 sec



Suche sparsames Energiebündel für ausgiebige Städtereisen.







Suche kurvigen Männertraum ohne finanzielles Interesse.



Print Ads Wanted: Every man's dream with no financial strings attached.



Suche gut erhaltene Nichtraucherin für gemeinsame Stunden zu zweit, zu dritt, zu viert oder fünft.



Print Ads Wanted: Well-maintained non-smoker, for some happy hours for two, three, four or five.





www.nichtinjedekiste.at

Logo Website

ad

www.notoneverybackseat.eu

#### Mein nächstes Auto wird umweltfreundlich.

Trourige Tatsachen.

Nützliche

Top Ten.

Kontokt.

Tipps.

Downloads.

Prominente Vorbilder.

Site Map. Suche. Impressum.

Presse.

Diese Seite ist für all diejenigen, die von ihrem ersten Auto bitterlich enttäuscht wurden, auf einen wahren Umweltsünder hereingefallen sind und bei ihrem nächsten Auto alles besser machen möchten.

> Q4A. Wie entsorge ich meinen Ex? Wer passt zu mir? Ich will nicht länger Single sein.



#### Website

# ad

Introduction "This website is dedicated to everyone who got disappointed by his/her first car, who got "punked" by an environmental killer and who wants to choose the next car wisely."



### Content sad facts helpful advice download area top ten of hybrid cars popular role models Questions + Answers

How to get rid of my ex? Who fits me best? I'm sick of being single!

ich steig' nich gleich in die stbeste Kiste entimedekiste at Ich steig' nicht gleich in die erstbeste Kiste www.nichtinjedekiste.at

## Promotion buttons key rings





## Promotion tree freshener



### Guerilla Action

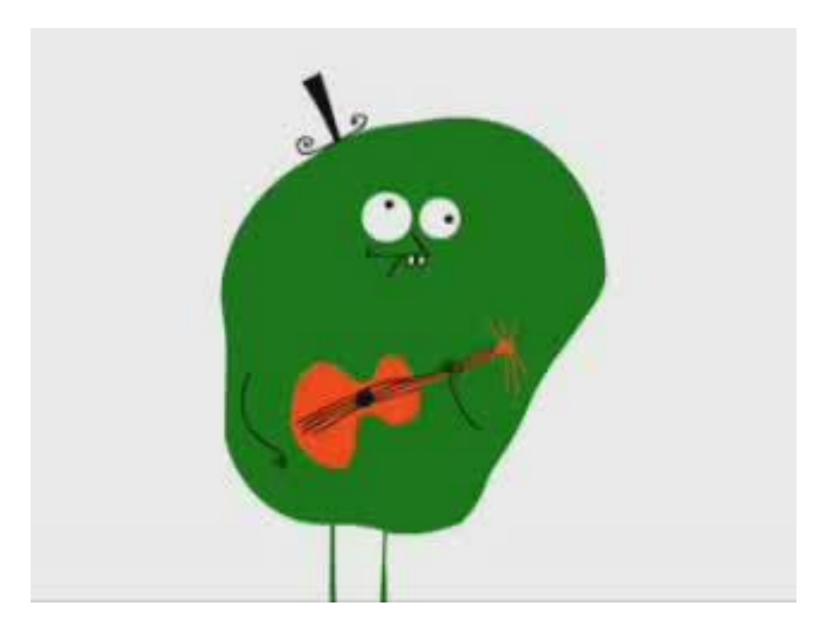




We hope our presentation has left a mark.

## An exclamation mark





Source: youtube.com



